



**INDORE INSTITUTE OF LAW**™

(Affiliated to DAVV & Bar Council of India, New Delhi)

P R E S E N T S

**MASTER  
DRAFTSMAN  
2020**

INTERNATIONAL  
NEGOTIATION &  
DRAFTING COMPETITION

**1<sup>ST</sup> CHAPTER ON COMMERCIAL AGREEMENTS**

**7<sup>TH</sup>-9<sup>TH</sup> AUGUST 2020**

in association with



# ABOUT IIL

It is truly said that sometimes, all it takes to make the most significant change is a will to dream and to vision a future different than the present. Indore Institute of Law was established in 2003 with a similar vision of creating a community of like-minded individuals that have the vision to bring innovation & development in the field of legal education by sharing in-depth knowledge of law and understanding the growing demands of the legal industry. The Institute creates a conducive environment of learning with theoretical & empirical approach. With an awe-inspiring combination of legal values and managerial skills, Indore Institute of Law has come to become an Institute well recognized

for its long record of academic excellence and the innovative learning approach being offered with an objective to achieve dynamic training & teaching process.

The Institute believes in holistic development of students by providing practical training & exposure in addition to the required classroom learning model. The Institute delivers University toppers every year while providing opportunity for prominent placements, national & international exposure via co-curricular & extra-curricular activities while ensuring inculcation of additional learning techniques like workshops, seminars & diploma courses in association with National & International expert authorities.



# ACCOLADES

Ranked among the best law colleges in Central India, Indore Institute of Law is one of the Best Law college of India and is ranked 1st in private law colleges of MP / C G / Rajasthan by India Today, Outlook & The Week.

ILL has been awarded 'The Best Private Law College of Madhya Pradesh and Chhattisgarh' in 2015 and 2016 and is also conferred 'The Excellence in Indian - 2017'. ILL is recognized by the Bar Council of India, New Delhi and has been awarded 'The Best Educational Building of Central India' by Dainik Bhaskar and Ernst & Young in the year 2012 and 2013 consecutively.

The 'Animal Moot Court' organized at ILL on World Environment Day June 5, 2016 won accolades in "The Golden Book of World Records, USA" with 171 students participating in the event.

The institute has signed MOUs for the internships with the top corporate firms and has an impressive list of in-house publications. Elevating the level of education to the International level, visits of students have been facilitated on a regular basis to the International Court of Justice and the International Criminal Court, Hague, Netherlands



# MESSAGE FROM PATRONS



**Mr. Kantilal Ji Bam**  
Chairman  
Icon Education Society

"There are many who have great talent, but do not seem to use it. Many times you will be able to easily triumph over those who are gifted but unwilling to work hard enough to cope with your efforts. Hard work and a good dose of determination can lead you anywhere, even if you are not the most talented in this area. Think about all those super talents in your preferred area of law, Management & Nursing.

Only those who are willing to make an extra effort will be able to succeed. Otherwise, less talented people will outperform them with their boundless willingness to do extraordinary work."



**Mr. Akshay Kanti Bam**  
Chairman  
Indore Institute of Law

"Since 2003, Indore Institute of Law has been committed to advance Law and Justice in the service of society by dispensing value based standard legal education. This year, to provide an innovative learning opportunity for young law students who are determined to polish their advocacy skills, we delightedly announce the first chapter of our Master Draftsman, 2020 - International Negotiation & Drafting Competition. I take this honor in inviting the best law schools across the globe to a platform where all that will matter is Skill Set."



**Dr. Vinod Patidar**  
Principal  
Indore Institute of Law

"The only road that leads to realisation of dreams is the road of hard work and undeterred commitment towards the goal. At IIL we are determined to provide the innovative pathways for those who seek the glory of being the champions of their craft. Kindly looking forward to your kind presence in the first chapter of our Master Draftsman, 2020 - International Negotiation & Drafting Competition.



**Dr. Manpreet Kaur Rajpal**  
Dean and Director, Academics  
Indore Institute of Law

IIL has strong commitment towards the legal education. This year we are strengthening our commitment by launching new flagship competition Master Draftsman, 2020 - International Negotiation & Drafting Competition. For me it is an honour and a pleasure to invite your esteemed institution on behalf of the Organising Committee, Legal Aid Society of IIL to be part of the 1st chapter of this competition to be organised on 7th to 9th August 2020. I am looking forward to meeting you all on the global platform of learning and competitive zeal.

# Invitation

To,

The Vice Chancellor/ Director/ Dean/ Head/ Principal,

Ref: Invitation for the Master Draftsman 2020 - International Negotiation & Drafting Competition organised by the Indore Institute of Law, Indore.

Dear Madam/Sir,

Greetings of the Day!

Indore Institute of Law is pleased to announce the 1st chapter of Master Draftsman 2020, International Negotiation & Drafting Competition, which will be held on 7th August to 9th August 2020 organised in association with Jaggi Jaggi & Jaggi International Attorneys at Law. The first chapter is dedicated to the negotiation and drafting skills for commercial contracts. For providing better insight to the commercial practices a workshop on Negotiation & Drafting will be conducted on 07.08.2020.

This competition endeavours to provide an apt platform for the students to develop and polish the quintessential skills of negotiation & drafting. It is our due pleasure to cordially invite you for the 1st chapter of Master Draftsman, 2020 - International Negotiation & Drafting Competition and seek participation from your prestigious institution.

We expect your response and look forward for an opportunity to welcome your team at Indore Institute of Law, Indore.

Warm regards,

Indore Institute of Law, Indore.

# MASTER DRAFTSMAN, 2020

## INTERNATIONAL NEGOTIATION & DRAFTING COMPETITION

Drafting as a skill is integral to legal profession. Whether we look in the corporate sector, litigation, or even judiciary drafting skill plays a pivotal role in the hiring process. Despite its role in the success of a lawyer, it is often neglected and deemed as a skill to be acquired on a later stage.

Indore Institute of Law seeks to engage with the budding lawyers to introduce and encourage the learning of quintessential practical skill set. 1st Chapter of the Master Draftsman, 2020 - International Negotiation & Drafting Competition is dedicated to the commercial contract i.e. joint venture.

The International Negotiation & Drafting Competition

will enable students to compare various negotiation approaches and styles used by students from different cultures, traditions, and diverse educational backgrounds and to get practical understanding of drafting the terms of the negotiation in a legally binding formal document. The significance of the competition is two-fold for law students around the world – Negotiation in commercial transaction forms the core aspect of business, finance, investment and several other areas of law, it is impertinent for a law student to be well versed in these skills, while at the same time, a law students must be well conversant with the task of drafting a formal legal document. In this competition, the students will be provided a truly diverse and international exposure in the learning of these skills.



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## SUBJECT MATTER OF MASTER DRAFTSMAN 2020

For the purpose of this competition the participants will be negotiating a commercial transaction between an Indian manufacturing company & UK based retail distributor. The concerned parties will be negotiating a joint venture for manufacturing and distribution of a unique product. The confidential information/client instruction shall be provided to the participants at the time of the competition. Students are advised to concentrate their research to joint ventures and associated laws of India & United Kingdom.

# RULES OF THE COMPETITION

## MODE OF THE COMPETITION

The competition will be held through online mode.

## ELIGIBILITY

- Undergraduate students pursuing five-year or three-year courses of law course or any postgraduate student (pursuing LL.M) from any Law School/ College/University recognized by the Bar Council of India.
- The competition is also open to students pursuing a law degree from any International University.
- Only one team of single member is allowed to participate from each institution. Only first 30 teams will be allowed for participation on the basis of first come first serve.

## WORKSHOP ON NEGOTIATION & DRAFTING

Prior to the competition rounds a workshop on Negotiation and Drafting will be conducted on 7.08.2020. The resource persons for the workshop are the leading industry practitioner having expertise in the field. This workshop will help participants in understanding the intricacies of negotiation and the basic nuances of Contract Drafting, the clauses that are to be incorporated in a commercial joint venture agreement and the rights and liabilities to be endowed on the parties to the agreement.

The Speaker for the session is Mr. Alipak Banerjee, Leader International Dispute Resolution Nishith Desai Associates.

## COMPETITION STRUCTURE

- The Competition is divided in two rounds namely (1) The oral round i.e. Negotiation round between the attorneys of the parties to the agreement. (2) Written round i.e. Drafting the formal agreement in lieu of the terms finalized in the Negotiation round.
- All the participants will represent one out of the

two parties to the agreement, the allotment will be done on random basis by the organizing committee.

- The confidential information/client instructions will be provided after the allotment of the clients. The negotiator at any point of the competition shall not reveal the confidential information/client instructions received by them on behalf of their client.
- In the first round, the participants will be allotted 2 hours for the preparation. The negotiation round will be conducted for 1 hour. The negotiators must negotiate on all the topics as instructed by their client. If the negotiator wants to negotiate on any additional point he/she can negotiate it after providing prior information to the negotiator of the other party and the Organizing committee before the commencement of the oral round.
- The Negotiation rounds will be a knockout round and the higher scorer of every negotiation panel will move ahead to the second round of the competition. In case of a tie, marks allotted for mannerism will be considered for breaking the tie
- The participants who will qualify for the 2nd round of the competition will have to submit the draft of the joint venture agreement. The participants are encouraged to follow the modern drafting pattern.

## RULES FOR SUBMISSION OF THE SOFTCOPY OF THE JOINT VENTURE AGREEMENT

- The softcopy should be submitted in words/doc format
- The document must be in following format  
Font Bookman Old style  
Font Size 12  
Alignment Justified  
Spacing 1.15

- The word file shall be named asteamcode\_JV\_Masterdraftsman2020 and sent to [events@indoreinstituteoflaw.org](mailto:events@indoreinstituteoflaw.org) within the allotted time line. No extensions shall be granted to the teams.

#### SPECIAL RULES FOR VIRTUAL PARTICIPATION

- Participants shall mandatorily attend the Workshop, Inaugural & the Valedictory ceremony.
- The competition will be organized on Microsoft

Teams app. The Participants must download the application. Organizers will not be responsible for the technical glitches.

- It is mandatory for the participants to keep their camera turned on during the negotiation round. Failure to do so will attract negative marking and could lead to elimination.
- The organizing committee shall have sole discretion in matters of any dispute or objection by or between the participants.

## AWARDS

<b>Master Draftsman, 2020</b>	<b>:</b>	<b>Rs 7,100/- &amp; Certificate of Merit</b>
<b>Runnerup</b>	<b>:</b>	<b>Rs 5,100/- &amp; Certificate of Merit</b>
<b>Negotiator extra ordinaire</b>	<b>:</b>	<b>Rs 3,100/- &amp; Certificate of Merit</b>

1. Top 5 teams will secure internship with the Jaggi Jaggi & Jaggi International Attorneys at Law.
2. Participation certificates will be provided to every participant.
3. Participants will receive separate certificate for the workshop.

#### IMPORTANT DATES

- Last date to register with the organizers 4.08.2020
- Last date for seeking clarifications of Proposition 5.08.2020
- Workshop 7.08.2020
- Inauguration 8.08.2020
- Negotiation Rounds 8.08.2020
- Submission of the Agreement 9.08.2020
- Valedictory Ceremony and result declaration: 9.08.2020



# REGISTRATION PROCESS

- The participants have to pay the registration fee of **Rs. 500/- (in words Rupees Five Hundred Only)**. In any case the registration fee is non-refundable.
- The participants can fill the registration form on the link provided on the college website <https://www.indoreinstituteoflaw.org/master-draftsman-2020.php>. After the submission of the form the participants will receive an automated system generated acknowledgement on successful submission of registration.
- The participating Institution/College/University can provisionally register themselves. In case of provisional registration, the name of participant has to be submitted by and before 5.08.2020, failure to which will forfeit their participation.
- On acceptance of the participation, team will receive the team code. All the communications shall be made by using the team code. No team shall disclose the name of their college/institution/university during the rounds and submissions.

Teams are required to wire-transfer the registration fee/amount to the details mentioned below

Name: Indore Institute of Law

Account Number: 53001040267

IFSC Code: SBIN0030450

Bank: State Bank of India Branch: Sch. No. 54, AB Road Indore

- Participants can also transfer the registration fee via Paytm on 9893056700
- The proof of payment of the amount needs to be attached to the online registration form. Prior payment of registration fee is mandatory for completing online registration form, else the registration form will not be submitted.



REGISTRATION

# ORGANISING COMMITTEE

Chief Patron  
**SHRI KANTI LALJI BAM**  
Chairman, ICON Education Society

Chairperson  
**SHRI AKSHAY KANTI BAM**  
Chairman, Indore Institute of Law

Chief Event Advisor  
**DR. VINOD PATIDAR**  
Principal, Indore Institute of Law

Chief Event Convenor  
**DR. MANPREET K. RAJPAL**  
Dean and Director, Academics  
Indore Institute of Law

## FACULTY CONVENORS

**Mrs. Kusum Joshi**  
Assistant Professor  
94250 61587

**Dr. Bhanu Saxena**  
Assistant Professor  
98275 20961

**Ms Priti Dayal**  
Skill Development Coordinator  
74152 44423

## REGISTRATION COORDINATORS

**Ms. Neha Parveen**  
Assistant Professor  
9696838817

**Mrs. Priya S. Chauhan**  
Assistant Professor  
7974439110

## STUDENT COORDINATORS

**Askrit Tiwari**  
9425332020

**Ritu Verma**  
8120631174

**Komal Sobhani**  
6260 655 025

**Kshitij Chandra Pandey**  
88876 78753

## ASSOCIATION

